





如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

- \* (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section “How to make your application”.
- 如閣下為中央結算系統投資者戶口持有人，則是項申請將僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體)，請參閱「申請手續」一節第2段。
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number.
- 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：如屬個別人士，則必須填寫閣下的香港身份證號碼或護照號碼(持有香港身份證者請填寫香港身份證號碼，否則請填寫護照號碼)；如屬法人團體，請填寫閣下的香港商業登記號碼。
- (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque.
- 退款支票(如有)上或會印有閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼護照號碼的一部分。有關資料將用於核實申請表格的有效性，亦會轉交予第三方作資料核實和退款用途。銀行兌現退款支票前或會要求查證閣下的香港身份證號碼護照號碼。
- (4) If an application is made by an unlisted company and:
- the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,
- then the application will be treated as being made for your benefit.
- 倘若申請人是一家非上市公司，而：
- 該公司主要從事證券買賣業務；及
  - 閣下對該公司可行使法定控制權，
- 則是項申請將視作為閣下的利益提出。
- (5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.
- 所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)其香港商業登記號碼。

樣版

---

This page is intentionally left blank  
此乃白頁 特意留空

---

Sample

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

1,000 (HK\$5.10)		20,000 (HK\$5.10)		100,000 (HK\$5.10)		3,000,000 (HK\$5.10)	
Offer Shares (A)	Total (B)	Offer Shares (A)	Total (B)	Offer Shares (A)	Total (B)	Offer Shares (A)	Total (B)
HK\$		HK\$		HK\$		HK\$	
1,000	5,151.40	20,000	103,027.85	100,000	515,139.27	3,000,000	15,454,178.10
2,000	10,302.79	25,000	128,784.82	200,000	1,030,278.54	4,000,000	20,605,570.80
3,000	15,454.18	30,000	154,541.78	300,000	1,545,417.81	5,000,000	25,756,963.50

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

<ul style="list-style-type: none"> <li>• be in Hong Kong dollars;</li> <li>• not be post-dated;</li> <li>• be made payable to “<b>THE HONG KONG ELECTRICITY AND LIGHTING AUTHORITY</b>”;</li> <li>• be crossed “Account Payee Only”;</li> </ul>	<ul style="list-style-type: none"> <li>• be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.</li> </ul>
<ul style="list-style-type: none"> <li>• be drawn on your Hong Kong dollar bank account in Hong Kong; and</li> <li>• show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.</li> </ul>	

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following designated branches of:

<b>THE HONG KONG ELECTRICITY AND LIGHTING AUTHORITY</b>	Chai Wan Branch	Block B, Walton Estate, 341-343 Chai Wan Road, Chai Wan, Hong Kong
	South Horizons Branch	Shop G13 & G15, G/F, Marina Square, West Commercial Block, South Horizons, Ap Lei Chau, Hong Kong
<b>KOWLOON</b>	Lam Tin Branch	Shop 12, 49 Kai Tin Road, Lam Tin, Kowloon
	Tsim Sha Tsui East Branch	Shop 3, LG/F, Hilton Towers, 96 Granville Road, Tsim Sha Tsui East, Kowloon
<b>NEW TERRITORIES</b>	Kwai Cheong Road Branch	40 Kwai Cheong Road, Kwai Chung, New Territories

5. Your Application Form can be lodged at these times:

Tuesday, 30 June 2020	9:00 a.m. to 5:00 p.m.
Tuesday, 2 July 2020	9:00 a.m. to 5:00 p.m.
Tuesday, 3 July 2020	9:00 a.m. to 5:00 p.m.
Tuesday, 4 July 2020	9:00 a.m. to 1:00 p.m.
Tuesday, 6 July 2020	9:00 a.m. to 5:00 p.m.
Tuesday, 7 July 2020	9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Tuesday, 7 July 2020. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in the paragraph headed “How to Apply for Hong Kong Offer Shares — 10. Effect of Bad Weather on the Opening of the Application Lists” in the Prospectus.

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

## 申請手續

1. 使用下表計算閣下應付的款項。閣下申請認購的股數須至少為1,000股香港發售股份，並為下表所列的其中一個數目，否則閣下的申請將不獲受理。

山東鳳祥股份有限公司 (每股香港發售股份5.10港元) 可供申請認購香港發售股份數目及應繳款項							
申請認購的 香港發售 股份數目	申請時 應繳款項	申請認購的 香港發售 股份數目	申請時 應繳款項	申請認購的 香港發售 股份數目	申請時 應繳款項	申請認購的 香港發售 股份數目	申請時 應繳款項
	港元		港元		港元		港元
1,000	5,151.40	20,000	103,027.85	100,000	515,139.27	3,000,000	15,454,178.10
2,000	10,302.79	25,000	128,784.82	200,000	1,030,278.54	4,000,000	20,605,570.80
3,000	15,454.18	30,000	154,541.78	300,000	1,545,417.81	5,000,000	25,756,963.50
4,000	20,605.57	35,000	180,298.75	400,000	2,060,557.08	6,000,000	30,908,356.20
5,000	25,756.97	40,000	206,055.71	500,000	2,575,696.35	7,000,000	36,059,748.90
6,000	30,908.36	45,000	231,812.68	600,000	3,090,835.62	8,000,000	41,211,141.60
7,000	36,059.75	50,000	257,569.64	700,000	3,605,974.89	9,000,000	46,362,534.30
8,000	41,211.14	60,000	309,083.56	800,000	4,121,114.16	10,000,000	51,513,927.00
9,000	46,362.54	70,000	360,597.49	900,000	4,636,253.43	17,750,000 <sup>(1)</sup>	91,437,220.43
10,000	51,513.93	80,000	412,111.42	1,000,000	5,151,392.70		
15,000	77,270.90	90,000	463,625.34	2,000,000	10,302,785.40		

(1) 閣下可申請認購的香港發售股份最高數目。

2. 閣下作為申請人，必須按照下列指示以英文正楷填妥表格，並於申請表格次頁簽署。僅接納親筆簽名(不得以個人印章代替)。

如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：

- 該指定中央結算系統參與者必須於表格加蓋公司印章(附有公司名稱)，並在適當方格內填寫參與者編號。

如閣下以個人中央結算系統投資者戶口持有人名義提出申請：

- 表格須載有閣下的姓名和香港身份證號碼；
- 須在適當方格內填寫閣下的參與者編號。

如閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請：

表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼；  
須在適當方格內填寫閣下的參與者編號。

閣下以公司中央結算系統投資者戶口持有人名義提出申請：

表格須載有閣下的公司名稱和香港商業登記號碼；  
在適當方格內填寫閣下的參與者編號並加蓋公司印章(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及或附有公司名稱之公司印章)或其他類似事  
不確或遺漏，均可能導致申請無效。

---

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

---

3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出的支票或一張獨立開出的銀行本票。支票或銀行本票必須符合以下所有規定，否則閣下的申請將不獲受理：
-

**Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant**

- A. Applicant**
1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
  2. If you are a firm, the application must be in the individual members' names.
  3. The number of joint applicants may not exceed 4.
  4. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
  5. You must be outside the United States, not be a United States Person (as defined in Regulation S under the US Securities Act) and not be a legal or natural person of the PRC.
  6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
    - an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
    - a Director or chief executive officer of the Company and/or any of its subsidiaries;
    - an associate (as defined in the Listing Rules) of any of the above;
    - a connected person (as defined in the Listing Rules) of the Company or will become a connected person (as defined in the Listing Rules) of the Company immediately upon completion of the Global Offering; or
    - have been allocated or have applied for or indicated an interest in any Offer Shares under the International Offering.

**B. Beneficial Owners**

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving ~~to~~ ~~HKSCC~~ to HKSCC via Central Clearing and Settlement System (“CCASS”) (if you are a CCASS Participant); or (ii) using a **HTF** or **ELL** Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

**C. Effect of Application**

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators, (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance, the PRC Company Law, the Special Regulations and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making

- Nominees or not to accept such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees;
  - agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
  - agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
  - declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
  - understand that the Company and the Joint Global Coordinators, will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
  - (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a **HTE** or **ELL** Application Form or by giving **HKSCC** or to the **Service Provider** by you or by any one as your agent or by any other person; and
  - (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a **HTE** or **ELL** Application Form or by giving **HKSCC** or to the **Service Provider**; and (ii) you have due authority to sign the Application Form or give **HKSCC** or to the **Service Provider** on behalf of that other person as their agent.

If your application is made through an authorised attorney, the Company and the Joint Global Coordinators, may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

The Offer Price is expected to be fixed on or around Tuesday, 7 July 2020. Applicants are required to pay the maximum Offer Price of HK\$5.10 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee. If the Offer Price is not agreed between the Company and the Joint Global Coordinators, (for themselves and on behalf of the Underwriters) on or before Friday, 10 July 2020, the Global Offering will not proceed. Applications for Hong Kong Offer Shares will not be processed and no

閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

## 申請條件

### 甲、可提出申請的人士

- 閣下及閣下為其利益提出申請的人士必須年滿18歲並擁有香港地址。
- 如閣下為商號，則申請須以個別成員名義提出。
- 聯名申請人的人數不得超過四名。
- 如閣下為法人團體，申請須經獲正式授權人員簽署，並註明其代表身份及加蓋公司印章。
- 閣下必須身處美國境外且並非美國籍人士(定義見美國《證券法》S規例)，亦非中國法人或自然人。
- 除非為《上市規則》所允許，否則下列人士概不得申請認購任何香港發售股份：
  - 本公司及其任何附屬公司股份的現有實益擁有人；
  - 本公司及其任何附屬公司的董事或行政總裁；
  - 上述任何人士的聯繫人(定義見《上市規則》)；
  - 本公司的關連人士(定義見《上市規則》)或緊隨全球發售完成後將成為本公司的關連人士(定義見《上市規則》)的人士；或
  - 已獲分配或已申請或表示有意申請國際發售的任何發售股份的人士。

### 乙、如閣下為代名人

閣下作為代名人可提出超過一份香港發售股份申請，方法是：(i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如閣下為中央結算系統參與者)；或(ii)使用白色或黃色申請表格以本身名義代表不同實益擁有人提交超過一份申請。

### 丙、填妥並遞交本申請表格的效用

閣下填妥並遞交本申請表格，即表示閣下(如屬聯名申請人，則各人共同及個別)代表閣下本身，或作為閣下代其行事的每名人士的代理或代名人：

- 承諾簽立所有相關文件，並指示及授權本公司及或作為本公司代理的聯席全球協調人(或其代理或代名人)，代表閣下簽立任何文件，並代表閣下辦理一切必要事宜，以便根據組織章程細則的規定以香港結算代理人的名義登記閣下獲分配的任何香港發售股份；
- 同意遵守《公司條例》、《公司(清盤及雜項條文)條例》、中國《公司法》、《特別規定》及組織章程細則；
- 確認閣下已閱讀招股章程及本申請表格所載條款及條件以及申請程序，並同意受其約束；
- 確認閣下已接獲及閱讀招股章程，且閣下提出申請時僅依賴招股章程所載資料及陳述，且將不會依賴招股章程任何補充文件所載者以外的任何其他資料或陳述；

- 確認閣下知悉招股章程內有關全球發售的限制；
- 同意本公司、獨家保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、包銷商、其各自的董事、高級人員、僱員、合夥人、代理、顧問及參與全球發售的任何其他各方均不會或將不會對並非載於招股章程(及其任何補充文件)的任何資料及陳述負責；
- 承諾及確認閣下或閣下為其利益提出申請的人士並無申請或認購或表示有意認購(亦不會申請或認購或表示有意認購)國際發售的任何國際發售股份，亦無參與國際發售；
- 同意向本公司、H股過戶登記處、收款銀行、獨家保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、包銷商及其各自的顧問及代理披露其所需有關閣下及閣下為其利益提出申請的人士的任何個人資料；
- 若香港境外任何地方的法例適用於閣下的申請，則同意及保證閣下已遵守所有有關法例，且本公司、獨家保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及包銷商及其各自任何高級人員或顧問概不會因接納閣下的購買要約，或閣下在招股章程及本申請表格所載條款及條件項下的權利及責任所引致的任何行動，而違反香港境外的任何法例；
- 同意閣下的申請一經接納，即不得因無意的失實陳述而撤銷；
- 同意同
- DP10 Pç ĩ / Y¼ œ ðçđg ü R€n

如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

- 或部分股份，或不接納該等獲配發的股份存入中央結算系統；(2)促使該等獲配發的股份從中央結算系統提取，並以閣下名義發行，有關風險及費用概由閣下自行承擔；及(3)促使該等獲配發的股份以閣下名義發行(或如屬聯名申請人，則以排名首位申請人的名義發行)，而在此情況下，會以普通郵遞方式將該等獲配發股份的股票寄往閣下在申請表格中所示地址(郵誤風險概由閣下自行承擔)或提供該等股票予閣下領取；
- 同意香港結算及香港結算代理人均可調整以香港結算代理人名義發行的獲配發股份數目；
  - 同意香港結算及香港結算代理人對招股章程及本申請表格未載列的資料及陳述概不承擔任何責任；
  - 同意香港結算及香港結算代理人概不以任何方式對閣下負責；
  - 聲明及表示此乃閣下為本身或為其利益提出申請的人士提出及擬提出的唯一申請；
  - 明白本公司及聯席全球協調人將依賴閣下的聲明及陳述而決定是否向閣下配發任何香港發售股份，閣下如作出虛假聲明，可能會被檢控；
  - (倘為閣下本身的利益提出申請)保證閣下或作為閣下代理的任何人士或任何其他人士不曾亦不會為閣下的利益以白色或黃色申請表格或向香港結算或白表<sup>註</sup>服務供應商發出電子認購指示而提出其他申請；及
  - (倘閣下作為代理為另一人士的利益提出申請)保證(i)白色或



如閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份，並直接存入中央結算及交收系統(「中央結算系統」)，以寄存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

## 個人資料

### 個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人說明有關本公司及其H股過戶登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「《條例》」)方面的政策和慣例。

#### 1. 收集閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股過戶登記處的服務時，必須向本公司或其代理人及H股過戶登記處提供準確個人資料。未能或拒絕提供所需資料，可能會導致閣下的證券申請遭拒絕或延遲受理或本公司或其H股過戶登記處暫緩、未能或無法進行證券轉讓或提供服務。此舉亦可能妨礙或延遲登記或轉讓閣下成功申請的香港發售股份及或寄發閣下應得的H股股票、退款支票及或電子退款指示。

證券持有人所提供的個人資料如有任何錯誤，須立即通知本公司及H股過戶登記處並進行更正或更新。

#### 2. 目的

證券持有人的個人資料可以任何方式被採用、持有、處理及或保存，以作下列用途：

- 處理閣下的申請、退款支票及電子退款指示(如適用)、核實是否遵守本申請表格及招股章程所載條款及申請程序以及公佈香港發售股份的分配結果；
- 遵守香港及其他地區的適用法律法規；
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券；
- 存置或更新本公司證券持有人名冊；
- 核實證券持有人的身份；
- 儀崎聯
- 

龍杼 羶存守 皮具

SKC P/EPâ i ø /"0 À

HW0 5 ÁI HP\*à

PB...0